

# ELION

## GROUP

**CORPORATE COMPANY PROFILE**

*Integrated Solutions. Built for Growth.*

**ELION VENTURES (PTY) LTD**

South African diversified solutions business

Johannesburg • Gauteng • South Africa

## One Group. Multiple Capabilities.

A scalable operating platform designed to serve contractors, businesses, projects and institutions.

**Elion Group** is the corporate brand of **Elion Ventures (Pty) Ltd**, a South African diversified business being developed around a central management and governance platform with specialised operating divisions.

Our model allows clients to access complementary products and services through one professional business relationship, while each division is managed with clear accountability, controls and performance tracking.

Our current commercial focus is Electrical & Energy, supported by Procurement & Supply and a phased expansion into Construction, Cleaning & Facilities, Logistics & Distribution, Manufacturing, and Projects & Services.

| ONE COMPANY                           | ONE CONTROL CENTRE                     | MULTIPLE DIVISIONS                          |
|---------------------------------------|----------------------------------------|---------------------------------------------|
| Unified legal and governance platform | Finance, compliance and administration | Specialised services with separate tracking |

### Our purpose

To build a dependable South African business that simplifies sourcing, project delivery and operational support for clients while creating sustainable growth across carefully selected sectors.

### Our promise

- Professional service and responsive communication.
- Reliable sourcing and practical solutions.
- Commercial discipline, transparency and accountability.
- Long-term client and supplier relationships.

## Built for Sustainable Growth

### Vision

To become a trusted South African diversified solutions group recognised for reliability, execution, responsible growth and the ability to deliver integrated solutions across multiple industries.

### Mission

To provide quality products and practical services through disciplined procurement, responsive customer service, reliable delivery, strong supplier relationships and sound corporate governance.

### Core values

#### INTEGRITY

We conduct business transparently and honour our commitments.

#### SERVICE

We make it easier for clients to source, coordinate and complete work.

#### GROWTH

We pursue opportunities without compromising financial discipline.

#### RELIABILITY

We aim to deliver what was promised, when it was promised.

#### ACCOUNTABILITY

Responsibilities, approvals and performance are clearly owned.

#### PARTNERSHIP

We build durable relationships with clients, suppliers and contractors.

### Operating philosophy

**DO NOT BUILD SEVEN BUSINESSES AT ONCE.** Build one management system capable of running seven businesses.

This philosophy keeps expansion controlled: shared corporate services, clear division-level cost centres, disciplined approvals and phased market entry.

## Integrated Capability Platform

|                                       |                                                                                                                               |
|---------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|
| <b>Electrical &amp; Energy</b>        | Electrical supplies, lighting, cables, distribution equipment, installations, maintenance, solar and backup-energy solutions. |
| <b>Construction &amp; Maintenance</b> | Building works, renovations, painting, plumbing, property maintenance, minor civil works and facilities maintenance.          |
| <b>Manufacturing</b>                  | Manufacturing, assembly, fabrication, packaging, private-label products and selected production opportunities.                |
| <b>Cleaning &amp; Facilities</b>      | Commercial, office, industrial and deep cleaning, hygiene services and facilities support.                                    |
| <b>Procurement &amp; Supply</b>       | Corporate procurement, general supplies, PPE, office and industrial products, equipment sourcing and project procurement.     |
| <b>Logistics &amp; Distribution</b>   | Delivery, distribution, transport coordination, warehousing, stock movement and last-mile support.                            |
| <b>Projects &amp; Services</b>        | Project coordination, contract administration, installations, subcontractor coordination and business support.                |

**Legal structure note:** Each operating brand is a division of Elion Ventures (Pty) Ltd. Formal contracts, quotations and statutory documents should identify the underlying legal entity.

## Elion Electrical & Energy

Reliable Electrical Supply. Professional Service. Delivered.

Electrical & Energy is Elion Group's initial commercial focus. The division is positioned to support electrical contractors, construction companies, developers, facilities managers, maintenance firms, solar installers, electricians, institutions and SMEs.

### Core product and service categories

- Cables, wiring and electrical accessories
- Lighting and related components
- Distribution boards, protection and control products
- Industrial and general electrical supplies
- Tools, PPE and project consumables
- Solar, backup power and selected energy products
- Order-based sourcing, project pricing and delivery coordination

### Our contractor proposition

## YOU INSTALL. WE SOURCE AND SUPPLY.

A practical supply partnership focused on responsive quotations, dependable sourcing and delivery support.

### Commercial approach

Elion aims to compete on the combined value of pricing, sourcing capability, quality, turnaround time, reliability and delivery—not on being the cheapest supplier in every transaction. Sustainable gross margins and disciplined credit controls protect service continuity.

## Solutions for Business and Projects

|                                             |                                                                             |
|---------------------------------------------|-----------------------------------------------------------------------------|
| <b>Electrical contractors</b>               | Fast sourcing, project quotations, repeat supply and delivery support.      |
| <b>Construction companies</b>               | Electrical, procurement, consumables and project-support requirements.      |
| <b>Property &amp; facilities managers</b>   | Maintenance supplies, electrical products, cleaning and facilities support. |
| <b>Developers &amp; project teams</b>       | Coordinated sourcing, project procurement and subcontractor support.        |
| <b>Solar &amp; energy installers</b>        | Selected electrical, protection, cabling and backup-energy products.        |
| <b>Corporate &amp; institutional buyers</b> | Controlled procurement, documentation and reliable supplier coordination.   |
| <b>SMEs &amp; trade customers</b>           | Accessible sourcing, responsive service and order-based supply.             |

### Why work with Elion

- A single relationship across complementary supply and service categories.
- Responsive quotation and sourcing process.
- Order-based model designed to reduce unnecessary cost and stock risk.
- Supplier diversification to support availability and competitive project pricing.
- Centralised administration and clear documentation.
- A growth model designed around compliance and financial control.

## From Requirement to Delivery

|                |                                                                                     |
|----------------|-------------------------------------------------------------------------------------|
| 1. REQUIREMENT | Client submits an RFQ, product list, BOQ or project requirement.                    |
| 2. SOURCE      | Elion obtains pricing and availability from approved suppliers.                     |
| 3. QUOTE       | A controlled quotation is issued with clear pricing, validity and commercial terms. |
| 4. CONFIRM     | Order, payment/credit terms and delivery requirements are confirmed.                |
| 5. DELIVER     | Products/services are coordinated, checked and delivered or executed.               |
| 6. FOLLOW UP   | Documentation is closed out and repeat requirements are proactively supported.      |

### Service standards

Simple quotations are targeted for same-day turnaround where information and supplier pricing are available. Medium and large BOQ/project quotations are handled according to complexity, with communication maintained throughout the process.

## A Business Designed to Scale Responsibly

Elion Group is being built around a central corporate control centre rather than separate, disconnected businesses. Finance, compliance, procurement, administration and governance standards are intended to support all divisions.

|                             |                                                                                               |
|-----------------------------|-----------------------------------------------------------------------------------------------|
| <b>Corporate governance</b> | Defined approval authorities, policies, document control and management oversight.            |
| <b>Finance</b>              | Division-level cost centres, cash-flow discipline, tax/VAT reserves and management reporting. |
| <b>Procurement</b>          | Approved supplier process, comparative sourcing and controlled purchase orders.               |
| <b>Sales</b>                | Quote registers, margin controls, customer records and pipeline management.                   |
| <b>Compliance</b>           | Applicable CIPC, SARS, employment, safety and sector-specific requirements.                   |
| <b>Risk management</b>      | Credit, supplier, operational, project, safety and reputational risk controls.                |
| <b>Records</b>              | Structured digital filing, version control and retention of supporting documents.             |

### Performance tracking

Each division is intended to operate with separate performance tracking while sharing the corporate platform. Initial cost-centre codes include ELC, PRO, CON, CLN, LOG, MFG and PJS.

## Strong Relationships. Reliable Execution.

Elion's supply model depends on credible, competitive and responsive supplier relationships. The objective is to maintain multiple approved suppliers across key categories to improve availability, pricing resilience and project support.

### What we value in suppliers

- Product quality and traceable brands
- Competitive trade and project pricing
- Reliable stock information and lead times
- Clear warranty and returns processes
- Delivery capability and responsive account management
- Appropriate compliance documentation
- Long-term partnership and transparent communication

### Partnering with Elion

We welcome relationships with manufacturers, authorised distributors, wholesalers, specialist suppliers, contractors and service partners that can strengthen our ability to serve clients professionally across South Africa.

## Phased Expansion, Controlled Execution

|         |                               |                                                                                                          |
|---------|-------------------------------|----------------------------------------------------------------------------------------------------------|
| PHASE 1 | Stabilise Electrical & Energy | Build customers, supplier base, sales pipeline, quotation discipline and repeat revenue.                 |
| PHASE 2 | Strengthen the Control Centre | Embed finance, tax, compliance, procurement, records, reporting and approval controls.                   |
| PHASE 3 | Expand Procurement & Supply   | Leverage sourcing capability into wider corporate and project procurement.                               |
| PHASE 4 | Activate Service Divisions    | Introduce Construction/Maintenance and Cleaning/Facilities selectively as demand and capability justify. |
| PHASE 5 | Support with Logistics        | Use logistics first as an enabling capability before pursuing it as a standalone revenue stream.         |
| PHASE 6 | Develop Manufacturing         | Pursue manufacturing only where demand, capital, compliance and economics are proven.                    |
| PHASE 7 | Integrate Projects & Services | Coordinate multi-division opportunities and larger project delivery.                                     |

## Let's Build the Next Opportunity

Whether you require electrical products, procurement support, project sourcing or a dependable partner for future operational requirements, Elion Group is building the capability to support your business with professional, responsive service.

**CORPORATE BRAND****ELION GROUP****LEGAL ENTITY****Elion Ventures (Pty) Ltd****WEBSITE****[www.eliongroup.co.za](http://www.eliongroup.co.za)****EMAIL****[ernest@eliongroup.co.za](mailto:ernest@eliongroup.co.za)****LOCATION****Johannesburg, Gauteng, South Africa****INTEGRATED SOLUTIONS. BUILT FOR GROWTH.**

Corporate profile • Version 1.0 • September 2026